



Authorized Dealer Program

What if you could grow your business bottom-line in the Government market?

What if you could minimize competition in the K-12 market?

What if you could utilize a program that offers volume discounts and low administrative fee to your end-user customers?

Authorized Dealer Program offers;

- Reduced startup time
- Reduced cost to bottom-line (Maintaining Schedule)
- Augments your business bottom-line (new markets)

Who can utilize the program?

- Business Partners with the following capabilities:
 - Installation and technical service support
 - Demand creation and marketing capabilities
 - Site survey capabilities
 - Electronic and mechanical product knowledge
 - Business planning process capabilities
 - Open with all Allegion / Schlage Lock LLC, brands

What is the Authorized Dealer Program?

A tool to assist you in developing business by leveraging;

- ETC GSA schedule GS-07F-0326T
- Products and Labor with Negotiated Pricing
- Built in profit margins for Dealers
- Decreased administrative expenses
- Decreased advertising expenses by utilizing government applications
- Access to federal Government markets not available to the public
- Access to a contract vehicle to secure business with local governments and K-12
- Access to a less competitive market place



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GSA Schedule 84 Total Solutions for Law Enforcement, Security, Facility Management Systems and Fire

Our offering under Schedule 84

Electronics Technologies Corporations, USA offers a full line of security solutions, compliant products and installations for our Authorized Dealers

246-35(2) [Access Control Systems, Door entry control by touch access, dial, digital, keyboard, keypad](#) including but not limited to Biometric, Voice, Fingerprint, Iris, Hand Geometry and Card

246-35 (4) [Access Control Systems, Emergency exit door access/alarm systems for security and/or fire safety](#) including but not limited to Biometric

246-36 [Locking Devices](#) including padlocks and electronic locks not covered by SIN 246-35

246-42 (1) [Facility Management Systems](#) (Including Accessories and Repair Parts. Computerized Systems for Surveillance, Monitoring, Controlling, Signaling and Reporting Multiple Functions. Security Functions (i.e., access control, fire detection, intrusion, etc.)

246- 1000 [Security, Alarm & Signal Systems](#) Ancillary Supplies and/or Services - Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a contractor's offerings to provide a solution to a customer requirement. This SIN may be used for orders and blanket purchase agreements that involve work or a project that is solely associated with the supplies and/or services purchased under this schedule.

246-51 [Installation of Security/Facility Management Systems Requiring Construction.](#)

246-52 [Professional Security/Facility Management Services](#) including security consulting, training and facility management consulting



Government Business must be conducted with integrity. It must provide fair and reasonable pricing, contracting expediency, and in the end, always deliver best value to the customer.



To learn more about how our other products, services, and solutions can help you in growing your business contact the Government Development Team or Local Sales Office

Phone: 877-671-7011



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